



## **BUILDING AND USING A NETWORK OF FUNDING SOURCES WORKSHOP GROUP ACTIVITY**

### **REQUEST FOR PROPOSAL**

A Request for Proposal to build a sustainable partnership framework for innovative projects; explore and maximize opportunities that would in turn bring economic growth to the target market(s).

Your proposed project should;

- Stimulate and promote the in and outflow of innovation (research and development of new ideas), staying ahead of the curve to bring about development in the long run;
- Drive strategic partnership with start-ups that could lead to acquisition, incubation or acceleration;
- Explore possible ways to:
  - Drive growth, profitability and internal process efficiency;
  - Birth innovative and creative solutions to help serve and address economic needs;
  - Fulfill corporate sustainability responsibilities through digital financing for social impact;
  - Help community engagement; and
  - Attract talent

### **OBJECTIVES**

- Embed your organization's footprint in technology and innovation space;
- Harness investment opportunities in the start-up innovation space;
- Directly and indirectly drive growth for the target market; and
- Position the organization as an institution that drives digital innovation for societal impact and sustainability.

### **INFORMATION REQUIRED IN PROPOSAL**

The Innovation Team therefore requests a proposal from the potential partner which outlines how the potential partner would deliver the Terms of Reference including.

The proposal should include:

- The key stakeholders;
- Clear demonstration of what the business/partnership model(s) between your firm and the funder, and what the organization, partnership and operations structure for this engagement would be
- How your hub intends to sustain the project beyond the funding stage